

**TM GE Automation Systems LLC**

Office: 1325 Electric Road, Suite 200, Roanoke, VA 24018 USA

Mailing Address: 2060 Cook Drive, Salem, VA 24153 USA

Job # EE310**Job Title:**

Senior Application Engineer – Oil and Gas

Location:

Houston, Texas

Business Unit/Department:

North American Sales

Job Responsibilities:

You will be a subject matter expert providing internal and external consulting for large electric motor and drives systems in the Oil and Gas industry.

- Provide consulting and technical direction in the development activities during each phase of project qualification and bidding phases to ensure client requirements are met and TMEIC GE offerings are qualified
- Lead technical presentations and discussions with customer's evaluators and implementers
- Improve engineering productivity and system quality throughout the specification and development of proposal standards, engineering design standards and engineering tools
- Assess customer or OEM non-standard requirements and validate final solution with engineering prior to presentation to clients
- Track competitors' offering and assess client situations and propose each client a family of competitive options applicable to the client's individual needs
- Generate or approve required performance guarantees for project contractual documents
- Provide consulting and quality analysis of the product development activities during each phase of development to ensure integrity of design and relevance to industry requirements
- Provide internal training and coaching to sales and engineering team members in specific area of expertise
- Track competitive environment to identify new products and technology and provide comparative analysis to the commercial and R&D teams at TMEIC GE
- Create and lead the internal review of our industry offering to identify product gaps and solicit feedback from peers, clients, users and consultants within the Oil and Gas industry

Minimum Requirements:

- Capable of effectively communicating knowledge to others
- Demonstrated ability to lead technical discussions during various stages of project development
- BS in engineering; prefer MS in electrical or mechanical engineering
- Minimum 10 years experience in electrical or mechanical engineering in Medium Voltage Drives and Motor Systems
- Minimum 5 years experience in Application Engineering of electric motor and drive systems
- Demonstrated organizational skills, including time management, good file and record organization and report writing
- Computer skills and ability to work with business programs

Preferred Qualifications:

- Experience with Large MV Drives and Motors over 10MW
- Experience in Oil and Gas industry

Direct Link to online application: <http://www.tmge.com/hr/app.php>

In order to be considered for a job opening, all applicants must complete an on-line job application, in full, for each job opening. A resume can be attached to the on-line application, but is **NOT** considered a substitute for the information in the application. Applications are not accepted for positions not posted. Current Job Listings, along with our application, can be found on our website at www.tmge.com - click on Career Opportunities. Please, no telephone calls.

We are an Equal Employment Opportunity Employer & Affirmative Action Employer